



GGI CONFERENCES GMBH

**EUROPEAN CONFERENCE**  
**26-29 APRIL 2012**  
**CANNES, FRANCE**

**Workshop Summaries**

**Directorship Challenges of Compliance, Risk Management and Governance across Trusts, Companies and Investment Funds**

Dr. Chantal Ganado & Dr. Robert D'Alessandro

The workshop has the dual objectives of improving understanding and enhancing capacity to fulfil Governance responsibilities and risk management in relation to Trusts Companies and Investment Funds involved in multi-jurisdictional business. Starting with an overview of the evolution of the concepts of directorship, regulation and shareholder rights from early origins to recent examples of abuse of power, lack of oversight and regulation out of touch with market realities, the workshop shall then focus on the nature of present-day compliance and increasing director liabilities, including a discussion on managing regulatory malfunctions, and best practices in the face of unclear or conflicting standards and requirements. The discussion shall move to the concept of fit and proper tests of directors, how they should interact with related internal and external components and the issues of individual capacity versus risks of multiple directorships and conflict situations, including the management of inappropriate leadership and interfering clients or officers or shareholders. Synthesizing the presentations and workshop input, the conclusion will discuss models for smarter governance, including crises management from an ethical, legal, insurance, reputation, and practical perspective.

**Early Stage Investments: Finding, Supporting and Exiting the Right Innovative Companies**

Candace Johnson & Prof. Robert Anthony

The Sophia Business Angels -- Winners of the EBAN (European Business Angels Network) Triple Crown 2010 for Best Angel Network, Best Early Stage Investment Fund, and Best Individual Angel -- are pleased to invite the GGI Members to a hands-on, practical workshop which will treat the following topics:

- § How to find and select the best innovative companies for angel and early-stage investment.
- § How to support, finance, and mentor early stage investee companies
- § How to help prepare early-stage investee companies for successful exits



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### **Establishing a GGI Practice Group Labour Law**

Andrea Hellmann & Jeffrey L. R. Kenens

The kick-off meeting will be used to define the practice group objectives, discuss which measures should be taken to best reach them (projects, activities), appoint board members and clearly define the group's structure as well as appoint responsibilities and tasks. Besides the organizational part of the meeting, we directly dive into an interesting labour law topic:

### **Are fixed term contracts the price of more employment, Dynamics on European labour markets**

(Directive 1999/70/EC – Clause 5(1)(a) of the Framework Agreement on fixed-term work and successive fixed-term employment contracts and its effects).

### **The nine characteristics of successful business leaders and entrepreneurs**

Oliver Rothschild

Self-esteem, the need to achieve, screening for opportunity, focus of control, goal orientation, optimism, courage, tolerance towards ambiguity and strong internal motivation are the nine characteristics of successful business leaders and entrepreneurs.

The good news is that many of these leadership characteristics can be learned. For example; one can train the mind to recognize opportunity, optimism is a controllable state of mind and even the need for achievement can be increased. The bad news is it's not so easy to do. After all, one can't make a house strong without a good foundation and one can't be successful in business unless one possesses certain personal characteristics.

This workshop is intended as a focused continuation of the key note speech, looking at the nine characteristics of leaders and entrepreneurs. In an open discussion, participants will share their own experiences and their own correlation between entrepreneurialism and leadership.

### **Understanding GGI (compulsory for all candidates and new members)**

Michael Reiss von Filski

An interactive overview offering a better understanding of the daily life of GGI, membership criteria, selection of members, conferences, workshops, practice groups, the charter, and the functioning of Head Office, the Regional Offices and the Executive Committee. This workshop is not only interesting for new or first-time attendees, it will also provide participants with an in-depth view of daily operations as handled by the GGI management, strategic outlooks and future plans. Clearer insight into the structure and functioning of GGI can also result in expansion of your business, since it provides you with the ability to explain GGI better to colleagues in your firm and your clients.