

PUBLIC PROCUREMENT

IN

GGI

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1. Why to deal with PP?

- Political (social) reason:
 - times are difficult in the world economy
 - public contracts are getting more „valuable” for the private sector
 - transparency is more important for the general public
 - „Danger” of litigation is growing
- Economic (macro, micro) reasons:
 - PP represents a significant part of the national budgets
 - 0,1-0,2% of national GDP landing in PP consultants, experts, law offices pocket

2. Why in GGI?

- GGI is the largest international multidisciplinary alliance
- Public procurement also requires multidisciplinary network
 - It is a specific business venture and a unique profession
 - Requiring legal, financial, (accounting, auditing) and technical skills, knowledge,
- PP is a „Tool” of international trade, GGI is a „Tool” of international cooperation

3. Facts and Figures

STATE	GDP (Bn USD)	PUBLIC CONSUMPTION EXPENDITURE (Bn USD)	PCE/GDP (%)
USA	14.624,5	1,828,1	12,5
CANADA	1.563	215,6	13,8
EU (15)	16.106	1.994	12,4
JAPAN	5.391	1.049	19,4
AUSTRALIA	1.219	235,5	19,3
BRAZIL	2.023	n.a	n.a.*
CHINA	9.299	1.952	20,5*
INDIA	1.430	429	30***
SOUTH AFRICA	354	39-53	11-15****

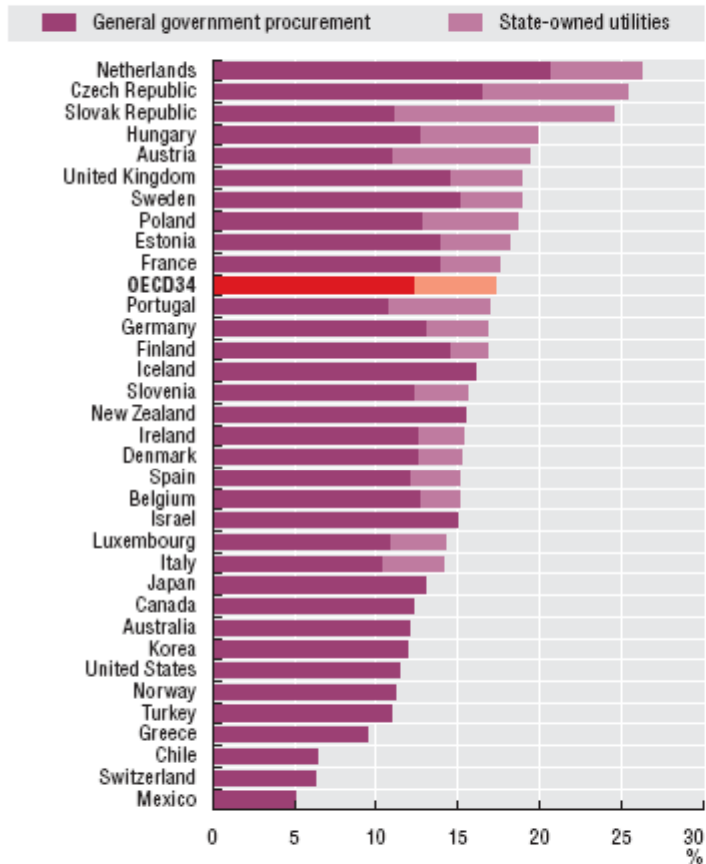
* Federal: 2,3%; State: n.a; municipal... n.a.

** Estimated by NBS Statistics

*** published by Special address by Shri Pratyush Sinha, CVC Conference on Competition, Public Policy and Common Men (16th November 2009)

**** see www.un.org/esa/sustdev/sdissues/consumption/LelumaMatooane.pdf

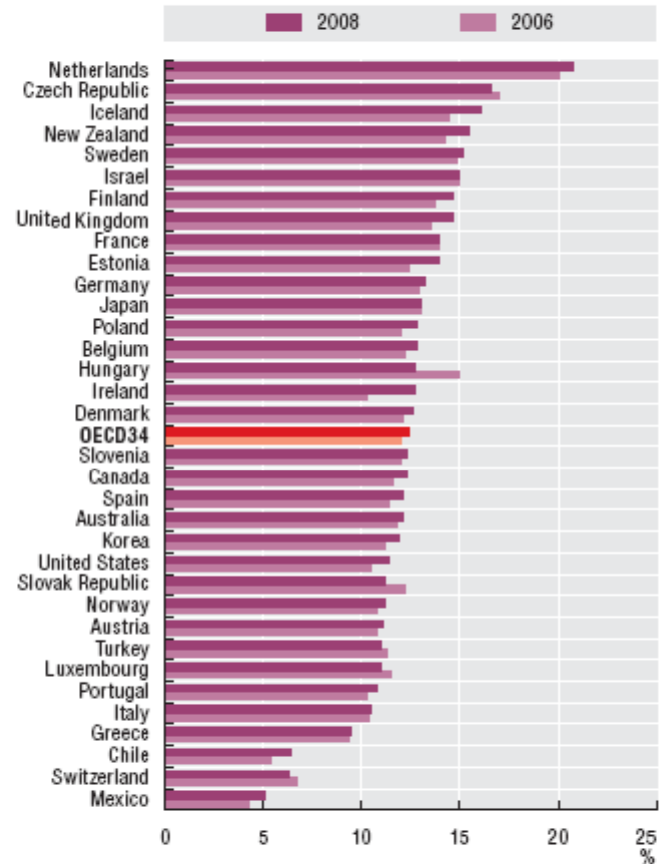
40.1 General government and state-owned utilities procurement as percentage of GDP (2008)



Source: OECD National Accounts Statistics and Eurostat. Data for Australia are based on a combination of Government Finance Statistics and National Accounts data provided by the Australian Bureau of Statistics.

StatLink <http://dx.doi.org/10.1787/888932391013>

40.2 Size of general government procurement as a percentage of GDP (2006 and 2008)



Source: OECD National Accounts Statistics. Data for Australia are based on a combination of Government Finance Statistics and National Accounts data provided by the Australian Bureau of Statistics.

StatLink <http://dx.doi.org/10.1787/888932391032>

4. Legal basis

- European Directives
 - 2004/17/EC and 2004/18/EC
 - „modernisation in pipeline – see Green Paper synthesis of replies
- Government Procurement Agreement (GPA)
 - 1994. (WTO was established)

5. What to do?

- To be a think-tank for international and national decision-makers
- Build up information - and data bank for members
- Help, guide our clients to orient in the jungle of PP

6.1. How to work?

- Elaborate our answers to the current and most challenging PP questions, e.c:
 - Negotiation or transparency?
 - Threshold values to be saised?
 - A/B services?
 - Previous experience in PQ?
 - Distinction among construction works, goods, services?
 - Control over subcontractors?
 - Subjective elements in award criteria?
 - More flexible rules?

6.2. How to work?

- To register at ECOSOC to have access to conferences, events, forums, decision makers in the UN family
- To be active at EU as stakeholder, to participate in open discussions on the subject
- Collect basic information on national PP-s (similar to International Tax and Business Guide) on annual basis
 - Printed version? Loose-leaf? Internet?
- Regularly publish in the Insider and on GGI website
- Take full advantage of being the best experts
 - of a profitable profession
 - on a demanding market
 - Under the umbrella of the largest multidisciplinary Alliance, GGI.

7. Want more about...?

- http://ec.europa.eu/internal_market/publicprocurement/index_en.htm
- http://search.wto.org/search?q=GPA&site=English_website&client=english_frontend&proxystylesheet=english_frontend&output=xml_no_dtd&numgm=5&proxyreload=1&ie=ISO-8859-1&oe=ISO-8859-1
- http://www.planpublicprocurement.org/main/index.php?option=com_content&view=article&id=603:call-for-paper-proposals-5th-international-public-procurement-conference&catid=1:latest-news&Itemid=50

THANKS!

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