



GENEVA GROUP INTERNATIONAL

Geneva Group International World Conference

Toronto, Canada

26-30 October 2011

Workshop - Practice Group Meeting – Public Procurement

Chaired by Dr Laszlo Tunyogi

Saturday, 29 October 2011, 09:00 – 12:00

MINUTES

Csaba Valentik
Peter Ormandi
Raghu Marwah
Alosaimi, Tareq

Introduction

Csaba Valentik:

Launching a new Practice Group focusing on public procurement is an excellent idea, since the subject is also multidisciplinary, good business opportunities can be found on this field for many of our members.

PART I – Presentation

Short presentation on public procurement volume, regulations and on the targets of a Practice Group by the chairperson;

- The PP Practice Group focuses on business development for GGI members, potential members and their clients. Target of PP Practice Group is to support GGI members to grow their business.
- Public procurement represents a significant part of state budgets – 10-30% of GDP. Consultancy fee is about 1-2% of the public procurement volume.
- The most well-known and widely followed public procurement regulations in the world are:
 - Government Procurement Agreement (1994)
 - European Commission's Directives (2004)

- Participants of the Practice Group got a short written summary of these documents.
- The Practice Group recommends to the GGI management to apply for consultative status at the United Nation (UN), in order to enable participation in the open discussions of the UN agencies, the Economic and Social Council (ECOSOC), UN Regional Commissions and the World Trade Organisation (WTO), as well as at the European Commission (EC). Representing GGI on these forums would provide exceptional opportunity to present our members' viewpoints on the directives, agreements that might affect our professions.
- The draft content of an International Public Procurement Guide Book was also introduced, but the real and effective work on it should be started only after a coherent and dynamic team has been set up in the Practice Group.

PART II – Exchanging Ideas

Csaba Valentik:

- Additional focus will be dedicated to the professional and sustainable networking among GGI members. As a result joint Practice Group meetings are recommended to be organized with the Enhanced Business Opportunities Practice Group, either at the Asian Conference in Kuala Lumpur, on 16 December, 2011, or in Marbella, on the next meeting of the Enhanced Business Opportunities Practice Group on 12 January, 2012.

Raghu Marwah:

- A short introduction – couple of slides only – should be elaborated for the regional directors to explain what public procurement is all about – and ask them as well to find potential new members primarily working on this field.
- As litigation is an essential part of this procedure legal advisers, law offices should also be involved in the everyday work of our Practice Group.

Alosaimi, Tareq:

- Public procurement is an essential, but very complicated procedure, providing and safeguarding transparency is impossible sometimes. Infrastructure - developments, highway constructions are the most dangerous cases, where discrimination is hard to be avoided. He would like to hear colleagues' experiences from other neighbouring countries.