



GENEVA GROUP INTERNATIONAL

MINUTES

Geneva Group International European Conference

Cannes - France

26. – 29. 04. 2012.

Practice Group Meeting – Public Procurement

Saturday, 27 April 2012, 16:00 – 17:30

Csaba Valentik
Peter Ormandi
Peter Kaeser
Serényi Márta
Klara Akots

AGENDA

1. Introduction : *Csaba Valentik*:

GGI launched this Practice Group focusing on public procurement in Toronto last year since this multidisciplinary subject is providing good business opportunities for many of our members.

Today we try to summarize the main characteristic features of the European public procurement regulations, the historic background and some national specificities of this unique segment of the European market and economy.

2. Idea of the Practice Group

The PP Practice Group focuses on business development for GGI members and their clients, enlarge the circle of potential members. The target of the PP Practice Group is to support GGI members with further information and interaction to develop their business opportunities in this specific segment of the economy.

3. Presentation of *Dr Laszlo Tunyogi*:

3/A: The European Union and the PP

The stage of development of the EU and PP problems are closely interrelated; Public Procurement is integral element of the economy. Therefore participants of the Practice Group – as an intro - got a short summary about:

- The consequences of the “half-finished nature” of European integration;
- The aftermath of the post-2008 economic and social environment;
- The development results and the emerging market (GDPs, 1950.-2050.)
- The European old-age dependency ratio in the European countries (1950.-2050.)

3/B: Analysis and a general summary on PP procedural issues

- The principles of awarding contracts (based on 2004/18 EC Directive);
- The major public procurement methods;
- The thresholds, exclusions, frequently used verification of the suitability criteria, frequently used contract award criteria;
- The key decision-making points, infringement- and litigation-danger;
- The average perceived level of bribery risk in selected government activities in OECD countries;
- The general government and state-owned utilities procurement in selected OECD countries as a percentage of GDP;
- The level of direct and indirect cross-border procurement;
- The reasons for not bidding cross-border;
- The unsolved problems of the EU regulation;
- The duties of PP consultants and recommendations

4. Open Discussion

Participants unanimously agreed that further steps should be made in order to involve new GGI members into the permanent work of this Practice Group since a huge business potential can be seen on this segment of the global market. GGI has the strength and contacts to collect professional experiences and to elaborate proposals for the European Commission and the European Parliament.

The forthcoming World Conference of Public Procurement in Seattle in August this year could be a perfect event to enlarge our contacts world wide, to find new experts and new members for GGI as well.

WP/StB Dr. Laszlo Tunyogi
GGI Management Services GmbH
Eisenstadter Strasse 5.8380 Jennersdorf, Austria
Tel. (+43) 3329 462 990, (+41) 76 278 81 32
tunyogi@ggi.com