



We think International



26 February 2016

GGi IDT PG

MARBELLA

PROGRAM

<https://www.youtube.com/watch?v=s6s2aPdSDIM>

- 14.00 – 14.45
game, task 1

Break (themes + Polaroids)

- 15.00 – 15.45
themes, reports/debate, task 2

Break (Polaroids)

- 16.00 – 16.45
reports/debate

Break (group picture)

- 17.00 – 18.00
TP session, Brexit club, evaluation, wrap up

Social intercourse game

Poker style

- Ranking (pair, two pair, three of kind, full house, flush, four of a kind, royal flush)
- Acc, D-tax, I-tax, consultants
- AP, EU, LA, MEA, NA

Social pitch (2 minutes each)

- Keyring, wallet, shoes, jewelry
- Stand very close/far away, touch, keep extreme eye contact,

Task 1 M&A

- Single discipline groups (5)
 1. M&A Engagement
 1. With who? Type of deal, preparatory activity, success fee, advisors?
 2. Assets or shares?
 2. Due diligence / transfer
 1. Identify 10 legal indirect tax elements (e.g. taxable person, taxable events), and as many sub elements as you can, and identify at least one M&A related special regulation

Themes + polariods

Themes

- Acc, D-tax, I-tax, consultants (own color)
- Professional tags (own colore)

Polaroids

- First name, profession (Acc, D-taks, I-taks, Cons) region (AP, EU, LA, MEA, NA
- Business card
- E-mail & mob. number

Task 2, situations

- Multi discipline groups (5)
 - Identify: engagement issues, transfer issues, DD issues
1. Transfer of NL PE (assets) van FR SA (lease of drilling materials for use in international waters) to a Usco
 2. Sale of shares in a German beer factory and in German liquor store chain (WW shipping internet sale)
 3. Sale of animal food division with businesses in NL (BV), BRD (pe), India (LLP), US (LLC) by Italian S.p.A.
 4. Sale of English commodity trader with stocks in BRD, US, LA, AP. The stock is sold to UAEco (but doesn't move) and the tradingdepartment to an Irishco

EVALUATION

PLEASE FILL OUT THE FORM!!

COMMERCIAL

We at
IDT PG
advise to use
IDT PG
members

THE END

