



# BDM PRACTICE GROUP MEETING

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Bangkok

21<sup>st</sup> October 2016



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# BDM

## Agenda

<b>14:00-14:10</b>	<b>Words Of Welcome</b>	<b>Alan Rajah</b>
<b>14:10-14:50</b>	<b>Marketing &amp; Development thoughts</b>	<b>Dennis Nerland</b>
<b>14:50-15:10</b>	<b>Streamlining Business Processes</b>	<b>Alan Rajah</b>
<b>15:10-15:25</b>	<b>Discussion on other business processes</b>	
<b>15:25-15:30</b>	<b>Closing and Outlook</b>	<b>Alan Rajah</b>

# Disclaimer

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# Internal BDM Topics

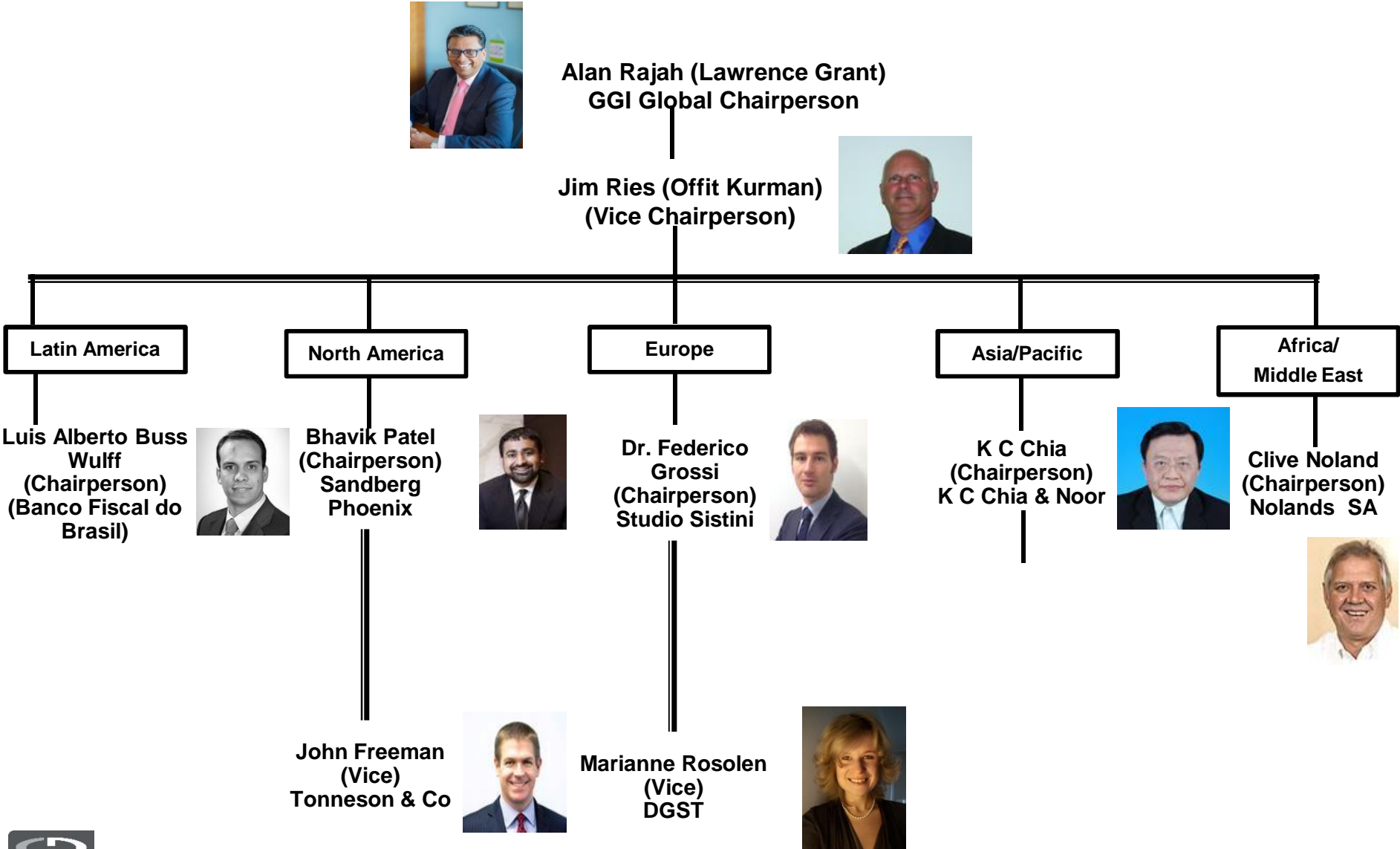
Alan Rajah  
BDM Global Chairman



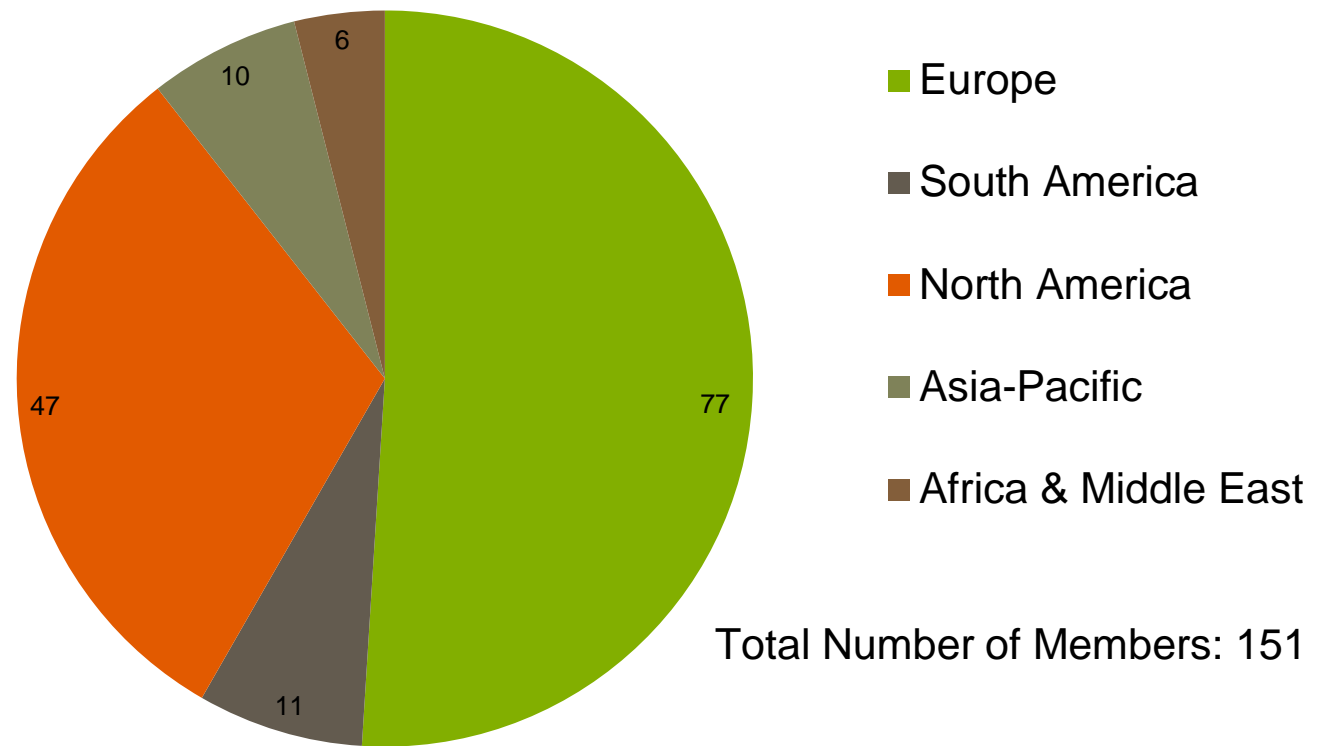
# Agenda

- Overview on chairs and regions
- Statistics on the development of BDM
- News from the region
- General BDM news
- Upcoming BDM events

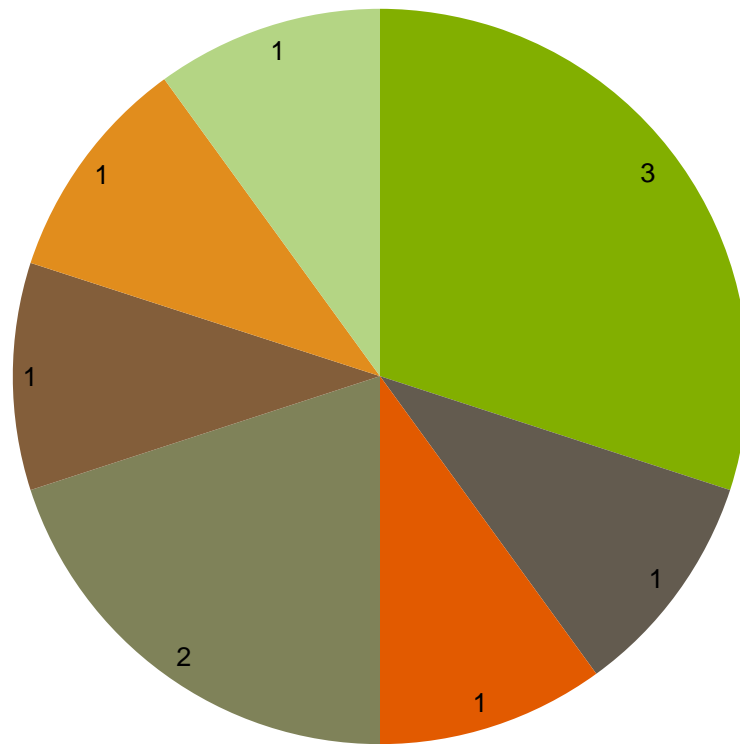
# Overview on chairs and regions



# Statistics on the development of BDM



# Statistics on BDM Members in Asia-Pacific

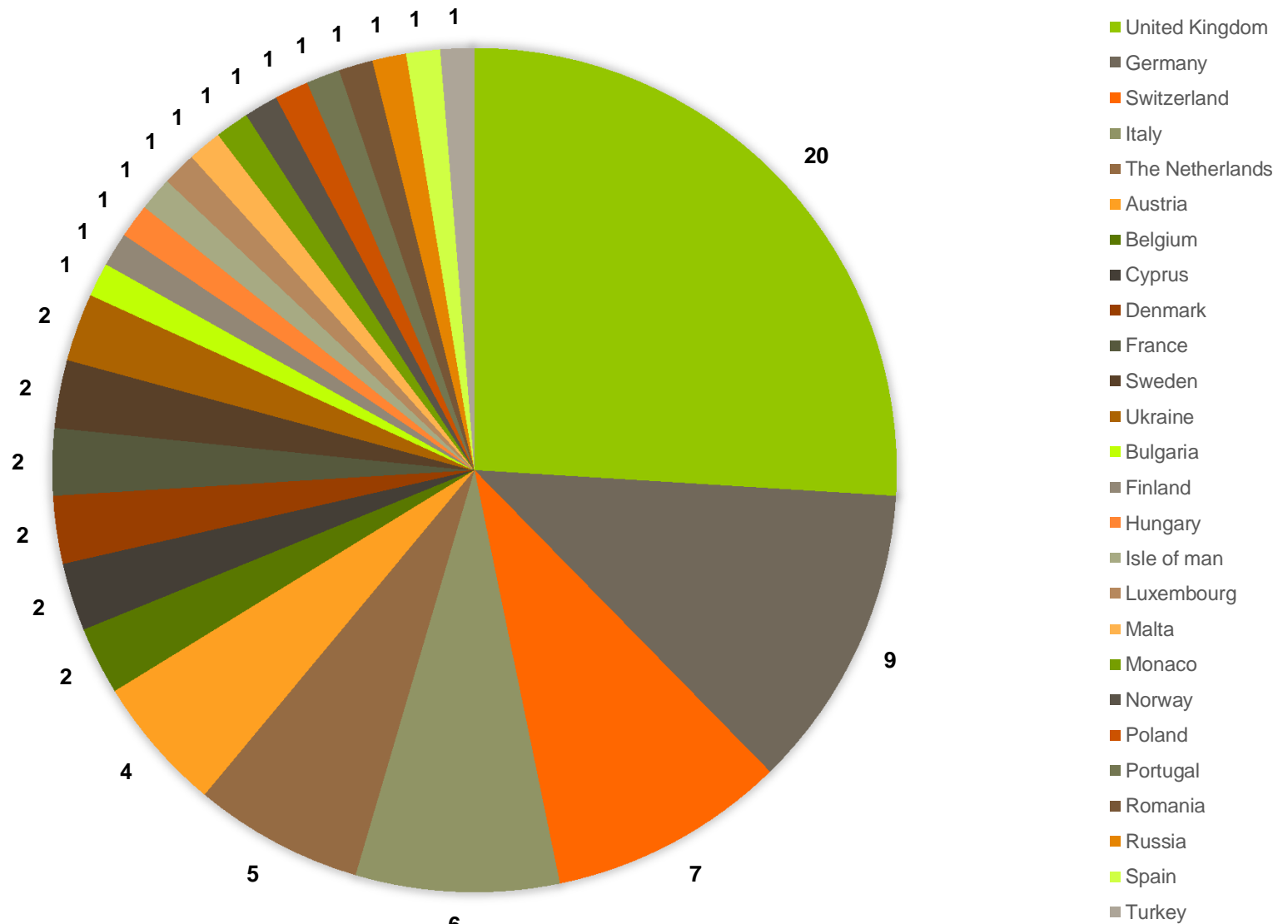


- Australia
- India
- Malaysia
- Russia
- Japan
- China
- Phillipines

Total Number of Members: 10



# Statistics on BDM Europe

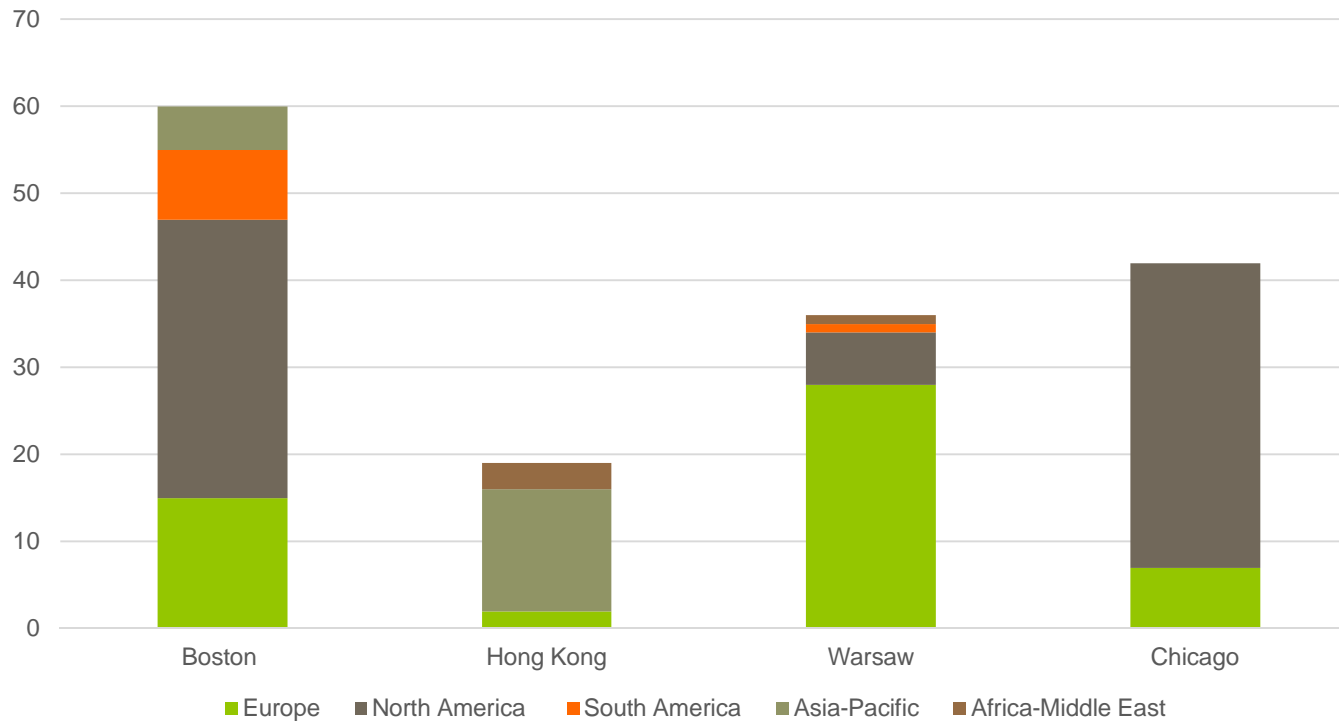


# News from the regions

- We are currently looking for regional vice chairs for:
  - Middle East/Africa
  - Latin America
  - Asia Pacific

# General BDM News

## Participation Member Chart

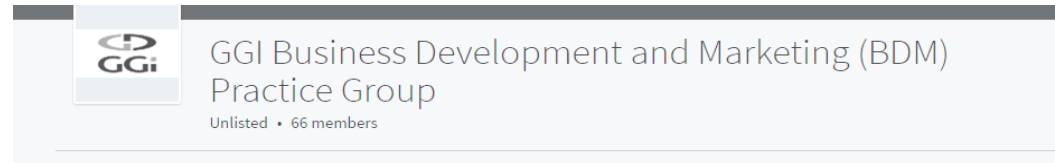


# Appointment of Global Chairperson

- Incentive fee for Regional Chairs:
  - Funding
  - Incentive fee for World and Regional Conferences only.
  
- Speakers at BDM meetings must be conference delegates or sponsors
  
- Presentations at BDM meetings:
  - Only allowed for GGI members participating in the whole conference or sponsors.
  
- Contributions to GGI Insider and BDM magazine
  - Presenters
  - Regular members

# General BDM News

## LinkedIn Page



## New BDM Logo



## New Facebook Page



21<sup>st</sup> October 2016

# General BDM News

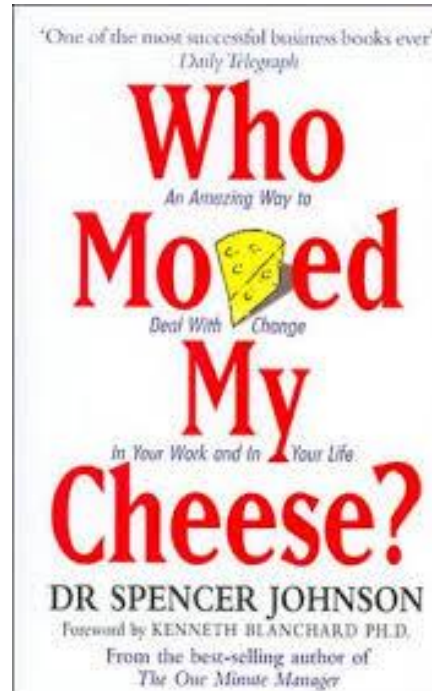
## BDM Newsletters:

- “ 2nd Edition in April 2016
- “ 3rd Edition in October 2016
- “ 4<sup>th</sup> Edition in April 2017



# BDM: Closing and Outlook

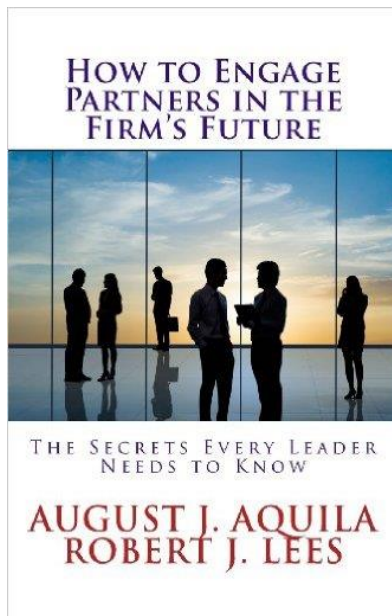
Recommended reading:



***Who Moved My Cheese***  
***Dr Spencer Johnson***

# BDM: Closing and Outlook

Recommended reading:



**How to Engage Partners in the Firm's Future: The Secrets Every Leader Needs to Know**  
*August J. Aquila & Robert J. Lees*

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21<sup>st</sup> October 2016

# Thank you for your attention

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