

Richard M. Brandt
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Dick Brandt is an international consultant, advisor and accomplished public speaker. He has had over 15 years of experience in managing international business operations, while serving in various Vice President positions during a 25-year career at AT&T and Lucent Technologies. International operations for which Mr. Brandt assumed responsibility included all activities associated with sales, project implementation, technical sales support and overseeing and supporting hundreds of international staff in over 25 countries in Asia, W. Europe, E. Europe, the Middle East and Africa. These responsibilities led him to direct discussions of international business issues with world leaders such as the former President of the PLO, Yasar Arafat and Jiang Zemin, former President of PRC. Mr. Brandt also served on the Board of Directors for five international ventures in Singapore, PRC, India, Poland and Russia.

At Lehigh University's College of Business and Economics, Mr. Brandt serves as an Adjunct Professor where he has taught Business One for seven years. He currently facilitates a section on negotiations in the innovative Integrated Business and Engineering Honors Program, and conducts an ethics lab in a Masters of Accounting course.

Additionally, Dick has served as Director of the Iacocca Institute and Global Village at Lehigh University for the past 14 years. His personal and professional experience in team leadership, marketing, joint ventures and global business architecture and management gives him depth and perception that he brings to the training room.