

**GGI LATIN AMERICAN REGIONAL CONFERENCE**  
**29 – 31 OCTOBER 2013**  
**CANCUN – MEXICO**

**WORKSHOP AND PRACTICE GROUP SUMMARIES**

**Wednesday, 30 October 2013 – two rounds**

*Round 1 (14:00 – 15:30)*

**Doing Business in Latin America**

Dr. Gustavo Traversoni

- Awareness of the necessity of making businesses in the region and offering them to other regions
- Business identification in each country within the Latin American region
- Identify regional businesses on a supranational level
- Define business program topics for the next year within the region.

The main objective of those topics is to open discussion about:

How GGI Latin-American members can obtain benefits from regional business Opportunities  
How to attract, generate and realize investment to the region.

**GGI Practice Group Meeting Auditing, Reporting & Compliance**

Francisco Huembes

- Transfer Pricing
- Audit Reports and their Approval
- Audit on income Statements
- Regional Projects, how to involve different offices
- How to implement the audit software for the first time

*We kindly thank our sponsors:*

Round 2 (16:00 – 17:30)

**GGI Practice Group Meeting International Dispute Resolution**

Claudio Magliona

- Context of eDiscovery
- Stages of eDiscovery
- Types of Electronically Stored Information
- Storage Sites
- Litigation Hold Letters
- ESI Format
- eDiscovery Plans
- Predictive Coding
- Spoliation
- Confidential Information
- Inadvertent Production
- Use at Trial

**GGI Practice Group Meeting International Taxation**

Prof. Sergio Guerrero

Tax experts will address the following:

- Impact of transfer pricing in intercompany operations, profits regulation between multinationals and OCDE's regulatory influence.
- Opportunities and tax considerations in Brazil.
- Tax considerations between Italy and LA in investments and/or nationality.
- Tax effects of international accounting norms.

We kindly thank our sponsors: