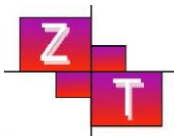


**GGI MIDDLE EAST & AFRICA (MEA)
REGIONAL CONFERENCE
19-21 FEBRUARY 2016
ABU DHABI, UAE**



Jointly hosted by GGI member firms:



Al Zarooni Tureva



BEHL, LAD & AL SAYEGH
CHARTERED ACCOUNTANTS

BLS Behl, Lad & Al Sayegh



Rao & Ross

This event will be held at the:

Jumeirah at Etihad Towers
West Corniche
P.O. Box 111929
Abu Dhabi, UAE

We kindly thank our sponsors:



DRAFT DELEGATE PROGRAMME

Friday, 19 February 2016

17:30 – 19:30	GGI Hospitality Desk Open
19:00 – 21:00	Welcome Reception in the hotel

Saturday, 20 February 2016

08:30 – 15:30	GGI Hospitality Desk Open	
09:00 – 12:45	Conference in the hotel	
09:00 – 09:10	Official Opening of the Conference	H.E. Maya Tissafi <i>Swiss Ambassador to the UAE</i>
09:10 – 09:20	Presidential Welcome	Claudio G. Cocca
09:20 – 09:30	Welcome to the UAE	Charoline Engel <i>Executive Director, Swiss Business Council</i> Kurt Blum <i>GM, SwissArtGateUAE</i>
09:30 – 09:45	Welcome Speech by our host firms	Mohammed Aweidah, <i>Al Zarooni Tureva</i> Vasant Lad, <i>BLS Behl, Lad & Al Sayegh</i> Navin Devjani, <i>Rao & Ross</i>
09:45 – 10:45	Keynote Speech "Single Family Offices – Various species, same challenges"	Christophe Seefeld
10:45 – 11:15	Coffee Break	
11:15 – 12:15	Keynote Speech "The 4 C's to Achieving Professional Success"	Mohamed Abdulla Isa
12:15 – 12:30	Introduction to New Members & Candidate Firms	Peter Kaeser
12:30 – 12:45	Management Report & News from GGI	Peter Kaeser
12:45 – 14:00	Lunch	

14:00 – 15:30

Practice Group Meeting or Workshop:

PRACTICE GROUP ITPG meeting

Graeme Sagers

WORKSHOP Doing Business in the UAE

Mohammed Aweidah

15:30 – 21:30

Arabian Desert Safari followed by a BBQ Dinner

Join us for a desert safari which will include a dune drive, some camel riding, sand boarding and sand skiing, and culminate in a BBQ dinner.

Sunday, 21 February 2016

Individual Departure from hotel.

9:00 – 13:00

OPTIONAL TOUR (for pre-registered participants only)
Abu Dhabi City Tour to major tourist attractions such as the Sheikh Zayed Grand Mosque, Heritage Village, the Dates Market, Abu Dhabi Corniche, and Manarat Al Saadiyat.

We kindly thank our sponsors:



KEYNOTE SPEAKERS

Christophe Seefeld

Christophe Seefeld is an independent Swiss consultant based in Dubai with an extensive experience in servicing ultra high net worth individuals (UHNWIs) having an international asset exposure. He is a former General Manager of a Geneva based Single Family Office (SFO), was member of the Board of a Corporate Trust and Director of several privately owned companies. Previously, for more than ten years, Christophe worked in the commercial and private banking industry in Geneva and Zurich (in Switzerland) and in Nassau (in the Bahamas). Christophe graduated from Geneva law school in 1992.

His international experience as a banker, manager, company director, trustee and advisor led him to appreciate the challenges generated by large Family wealth comprising business, real estate, financial and leisure assets located in several jurisdictions and more specifically the key role played by Single Family Offices.



In this context, Christophe is going to share with us his experience of the Single Family Office (SFO) industry in a speech called "Single Family Offices - Various species, same challenges". He will give us an insight of the definition, the missions, the services, the different structures and the challenges shared by Single Family Offices in our today's fast moving environment.

Mohamed Abdulla Isa



Mohamed Abdulla Isa has more than 15 years of international business experience will. He has worked in United Arab Emirates, Kingdom of Saudi Arabia, and Bahrain.

His last professional post was the CFO of Inovest where he played a significant role in achieving key corporate milestones for the company including the handling of the IPO and the listing on Bahrain and Kuwait Exchange.

Before that, he worked for the multinational giant Unilever in its offices in Dubai & Jeddah. His last post with the company was the Regional Finance Manager for North Africa, Middle East & Turkey.

The 4 C's to Achieving Professional Success

Professional Firms operate in an increasingly dynamic and complex environments. When faced with such changes, you and your firm have one choice to make: Adapt and thrive or deny and die! Your choice is clear.

During this speech, you will pick up practical insights on how you and your firms can thrive and build on your track-record using a powerful formula he coined: The 4 C's to Achieving Professional Success:

- Developing better **C**ommunications skills
- Building more **C**onnections
- Constantly delighting the **C**ustomers
- Getting **C**oached by more experienced professionals

You will leave energized, entertained and inspired to apply what you learned during this highly interactive and hands-on speech.

MEETING SUMMARIES

Saturday, 20 February 2016, 14:00 – 15:30

PRACTICE GROUP International Taxation (ITPG)

Graeme Saggars

Welcome to the inaugural meeting of the Middle East Africa (MEA) regional ITPG. The ITPG consists of more than 500 tax professionals from over than 80 countries who actively interact with each other to solve cross-border tax issues. At this meeting, you can expect to hear from Tax Professionals from GGI Member Firms who will present on topical international tax issues from their respective countries as well as engage in discussion on global tax issues as a means to share knowledge and expand your network in the international tax community.

The MEA region is incredibly diverse and this diversity creates a need for deeper understanding of tax laws and administration processes across the region. The African continent is emerging as a focused strategic investment for many multinational corporations looking for access to new markets. Many African countries have unique tax laws which are best understood by local professionals. The Middle East is a hub for investment and generous tax incentives and free trade zones make it a popular destination for a variety of industries. Whilst it would appear that tax is not much of a concern in these countries, it is the very lack of tax laws and complexities that make it an interesting region to be understood by foreign tax professionals.

MEA ITPG Chairman Graeme Saggars (Nolands) will host the meeting and any delegates interested in presenting at the meeting are encouraged to contact him.

WORKSHOP Doing Business in the UAE

Mohammed Aweidah

GGI MEA Regional Conference
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Abu Dhabi, UAE

Draft Programme v3 28 January 2016 | Page 5

We kindly thank our sponsors:

