



GENEVA GROUP INTERNATIONAL

GGI European Conference

Joint Practice Group Meeting International Taxation and M & A chaired by Oliver Biernat and Marco Walser

**23 April 2010, 14:00-17:30 hrs
Room Escorial Centro**

DRAFT AGENDA

- 1) Short presentation of both practice groups by the chairmen; own presentation of the participants; identification of possible future cooperation

- 2) Short presentations of topics of interest to both practice groups, e.g.
 - Buyer tax due diligence, requirements and problems from the view of an M&A expert/ a tax expert
 - Tax optimisation in and after cross-border M&A deals (frequently used models, basics of international tax planning)
 - Legal mapping and exemption from tax risks in purchase agreements
 - Vendor tax due diligence, advantages and why not used more often
 - Structuring and documentation of transfer prices in international groups
 - Business Evaluations: roughly estimated M&A methods versus sophisticated CPA methods

- 3) Discussion of
 - up-to-date or potential cases, in which members of the other practice group could be involved.
 - potential cooperation in the acquisition of cross-border M&A deals (common marketing, client events, etc.).