

**GENEVA GROUP INTERNATIONAL
M & A PRACTICE GROUP MEETING
SUNDAY 22nd APRIL 2007 at 10.30am.**

1. Introduction

The M & A Practice Group merged with the IT, E-commerce Practice Group for the purpose of Sunday's meeting.

2. Purpose of GGI Practice Group

The meeting discussed the purpose of the group and considered the following potential alternatives:

- (a) is the intention to generate activity for GGI members outside of the GGI membership; or
- (b) is it to raise awareness, expertise and work within the membership?

The meeting felt that most clients of GGI members would already have their retained advisers (accountants, lawyers, management consultants, bankers and others, etc) and accordingly it would be too ambitious at this stage to seek to promote GGI's M & A activities outside of the existing membership.

Accordingly, it was agreed that the purpose of the group should be to raise awareness of M & A expertise within GGI and to encourage members to raise M & A work levels within GGI.

3. Publications

Michael Munkert encouraged members of the practice group to submit articles for inclusion in The GGI Insider publication and for publication in trade and other journals within the national jurisdiction of members, in order to raise member profiles.

4. Companies and Businesses for Sale

Andrew Lindsay was asked to explore the possibility of GGI's website having a porthole enabling members to post details of businesses either for sale or for purchase and to encourage members to make use of this facility. He agreed to ask Barbara Schweins about this.

5. Use of GGI as a "M & A Brand"

The meeting discussed whether there was any potential benefit in members developing an M & A "branded product or service" within GGI. The meeting concluded that this

would not be particularly beneficial as it was intended that M & A expertise was to be primarily marketed to existing members.

6. Next Meeting

It was agreed that at the Delhi conference, the meeting would consider some technical presentations from members in order to increase the awareness and experience of members.

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Chairman