

Minutes of the Joint Practice Group Meeting MAPG and ITPG

Participants: Seres Baum, Oliver Biernat, Donald E. Christopher, Joseph A. Ciccarelli, Dr Robert D'Alessandro, Abdullah Demir, Richard Devine, Richard Gibson, Alain Girard, Ulrich Heers, Andrew Jones, Mark Kelly, Patrick Lemmens, Vera Lisun, Brian Marita, Raghu Marwah, Michael J. Munkert, Marina Namlinskaya, Helen Robinson, Dirk Stübben, David Surprenant, Georges Troy, Ricky Wong, Frank Shostack, Gabriel Guerrero, Ugo Girardi, Thierry Hellers, Jean Francois Poulin, Ben Ho, Marco G. Walser (Chairman), Tim van der Meer (newly elected Chairman – Total: 31 participants).

Place: Four Season's Hotel, Toronto/Canada

Date/Time: 28 October 2011, 16:00-17:45 h

NO.	TOPIC	DEADLINE	WHO?
1.	Opening of the meeting by the Chairman Marco G. Walser		
2.	Election of new Chairman: after asking the attendants, only 1 candidacy was presented. Candidate for chairman is Tim van der Meer from the Netherlands who was unanimously elected by applause.		
3.	<p>Presentation of new Chairman, Tim van der Meer; he presented his CV, his firm, a case study and portrayed his future engagement as chairman of MAPG. The practice Group welcomed his presentation.</p> <p>Tim's presentation: see separate slide show, attached hereto.</p> <p>In his opening speech he encouraged all GGI-members to bring forward contact to M&A-boutiques, with which we could cooperate. He stated that it is his objective, to have the MAPG-members acquire 20 M&A-boutiques with 1 year.</p>		
4.	Individual presentation of Participants including narration of their experience in the field of M&A respectively professional activity.		
5.	<p>Presentation of PowerPoint-Slideshow "M&A within GGI" by Marco, including short Q&A-session.</p> <p>Marco's presentation: see separate slide show, attached hereto.</p>		
6.	<p>Structure</p> <p>The structure of M&A Practice Group (MAPG) is divided into 3 regional chapters: Europe + Rest of the World; the Americas; Asia, Middle East, Australia, Oceania.</p> <p>The MAPG is lead by a Chairman, in his absence by his Deputy, in his absence by the 3 Vice Chairmen.</p> <p>Every regional chapter is lead by a Vice Chairman and 2-3 Deputy Vice Chairmen, who represent him in his absence.</p>		

	<p>The Chairmen, his Deputy and the 3 Vice Chairmen form the "Steering Committee", in charge of organizing the MAPG-Meetings.</p> <p>For ease of understanding please refer to the attached Chart of Organization.</p> <p>7. A survey was conducted about the requests of the participants in view of future topics to treat, the following topic were mentioned from the participants:</p> <p>Sub commissions in diferent regions Experience exchange "War Stories" Easy meets Earning methods disclosure Referrals Post deal integration Case studies CEO's network for MBI's</p> <p>The chairman and the newly elected chauirman will pick up this input and establish priorities to work on them. Participants shall be informed in due course about the outcome.</p> <p>8. Elections/appointments The following colleagues presented their candidacy, gladly accepted by all participants, to serve as Officers (Vice-Chairpersons) in the M&A Practice Group (MAPG):</p> <p>Michael J. Junkert, Patrick Lemmens, Seres Baum, Helen Robinson, Ugo Girardi, Raghu Marwah, Ben Ho, David Surprenant; one more person from Lawler Partners (Sydney) shall be asked to serve as vice chairman</p> <p>These colleagues serve in additon to the already available officers (see Minutes of GGI-Conference in Madrid, Spring 2010).</p> <p>All candidates have been confirmed by the Participants and are therefore elected for a period of 2 years, according to GGI rules.</p> <p>9. Closing of the Meeting As no further request was brought forward, the newly elected MAPG-Chairman closed the Meeting.</p>		
--	--	--	--

6 November 2011, Marco G. Walser