



M&A opportunities



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Buy/Sale	Sector	Company description	Sales / EBITDA (€m)	Envisaged transaction	Our role
Sale	Agri	Leading dutch flower growing business with growing facilities in Europe, Africa and Asia.	45 / 2	Sale of a minority stake to investor who can provide the company with growth capital	Assisting in finding a suitable investor
Buy	Logistics	Leading Dutch logistics service provider seeks strategic partners for Buy&Build. National and international transport by road, warehousing, groupage, trucking.	20-200 / 0-5	Buy & Build as logistics service provider, multiple transactions, creating a large European player	Assisting in finding several suitable candidates in Benelux, Germany, UK
Sale	IT / Media	Leading Dutch digital performance marketing agency with strong customer brand portfolio and international brand opportunities.	5 / 1	Sale of the company, preferably a strategic or financial buyer who wants to enter the European market.	Assisting in finding a suitable investor
Buy	All except retail	Hands-on informal investor funded by its entrepreneurial partners. Providing companies with capital, expertise, as well as operational and strategic guidance.	10-100 / 3-10	Northwestern European B2B companies engaged in trade, manufacturing and professional services	Assisting in finding suitable candidates
Buy	Retail / Hardware	Family owned Dutch high-end consumer electronics hardware manufacturer.	5-50 / 0.5-3	In search of expanding its product portfolio, looking for new and/or related innovative mounting and support solutions in the broadest sense.	Assisting in finding suitable candidates
Buy	Packaging	Leading Dutch producer of corrugated cardboard (250m revenue)	15+ / 0+	Buy & build of corrugated cardboard (or solid pack) producers throughout Western Europe.	Assisting in finding several suitable candidates
Sale	Food	Producer of pizza crusts	5	Targets should have a production facility of at least 15 million m2	Assisting in finding a suitable investor
Buy	Industrial	Hands-on informal investor provides capital and guidance. Has track-record with succesfull recovery of mid-size companies.	10 - 100 / 0 - 5	Sale of minority stake preferably to a buyer with deep industry expertise	Assisting in finding a suitable investor
Buy	Industrial	Hands-on informal investor provides capital and guidance. Has track-record with succesfull recovery of mid-size companies.	10 - 100 / 0 - 5	Companies with HQ within Benelux and Germany in B2B manufacturing / logistics (within branches such as food, automotive, offshore, plastics, medical).	Assisting in finding several suitable candidates
Sale	Financial services	A well-established platform active in brokerage business active in The Benelux market	5 / 1.5	Sale of a minority stake	Assisting the potential buyer in finding a suitable co-investor
Sale	Online retail	Leading US company in outdoor sporting goods, founded in the early 1980s, with solid offline and online infrastructure to cater further growth	50 / 7	Sale of the company, preferably to a strategic or financial party who wants to enter/expand in the US market.	Assisting in finding suitable candidates
Sale	Marketing automation	Company specialized in email marketing with easy-to-use software and number 1 position in the Dutch SME market	6 / 0.75	Company sale, preferably a strategic or financial buyer who wants to enter the Dutch market	Advising the owner during the sales process
Sale	High end wood manufacturing	Company specialized in luxurious veneer and multiplex for interior and yacht building industry. Operating for The Netherlands.	8.5 / 2.0	Finding an investor who wants to participate in an MBO with current general manager	Advising the owner during the sales process
Sale	Infrastructure / construction	A leading infrastructure company which is a top 3 player in the Dutch market. The company is active throughout Europe and has a strong management with a proven track record.	25-40 / 3-5	Sale of the company, preferably a strategic or financial buyer who wants to enter or grow in this market. The company is also suitable as a platform for a Buy & Build strategy (management is willing to participate)	Assisting in finding several suitable candidates
Sale	Recycling	Leading circular economy company, collecting, trading and processing plastic waste. Active in Benelux.	16 / 1.5	Sale of majority stake to an investor who can provide the company with growth capital	Assisting in finding a suitable investor
Sale	Agri	Leading innovative Dutch plants and flowers added value trading company, trading, assembling, packaging, sorting and labelling for their clients, supply chain management, product innovation	115 / 2.5 (expected to grow to 5m)	Sale of minority / majority stake to an investor who can provide the company with growth capital	Assisting in finding a suitable investor or strategic buyer
Buy	Packaging	Leading International company in agri / food packaging	50 / 2.5	In search of production companies in agri / food packaging with a main focus on the UK, besides a global focus.	Assisting in finding suitable candidates
Buy	Business Services	Globally operating international business service provider, with over 500 employees. Current activities focus on international administration and regulations, real estate and real estate administration, compliance services and fund accounting.	50-100 / 10-30	Buy & Build of companies active in financial or legal services (for example fund accounting), of high-quality administrative services (for example real estate administration or international trade support). Target companies have an EBITDA of > 1 mln.	Assisting in finding suitable candidates
Sale	Textile	Specialized supplier of textiles that delivers a wide range of products, including home textiles and business clothing throughout Europe.	50 - 75 / 2 - 4	Sale of the company, preferably a strategic buyer or an investor.	Assisting in finding a suitable investor or strategic buyer.
Sale	Home Furnishings	Creative wholesaler developing concepts and selling these to retailers throughout Europe.	25 - 50 / 2 - 4	Sale of a majority stake to an investor whot can provide the company with growth capital.	Assisting in finding a suitable investor.
Sale	Energy / Telecom	Intermediary between suppliers of energy/telecom and the end-users using smart concepts to acquire customers in The Benelux.	10 - 25 / 2 - 4	Sale of a majority stake to an investor who can provide the company with growth capital.	Assisting in finding a suitable investor.

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