

GGI Practice Group Chairperson Meeting Zürich 06 February 2011

Renewable Energies

Sol lucet omnibus.
Die Sonne scheint für alle.
The sun shines upon us all.

Titus Petronius (14 – 66 n.Chr.)

Objective

- Short term
 - GGI International European Conference Munich
- Long term
 - How to gain member firms
 - How to make the practice group more attractive
 - How to maintain and strengthen cooperation

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Due Diligence

- Main Issues
 - Technical Questions
 - Environmental Questions
 - Legal Questions
- Detecting local obstacles
 - Local Partners
- Corruption?

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Financing

- Project Finance vs. Corporate Finance
- International competition
- Impact of Quota Systems vs. Feed-in-Tariffs
- Business Development Banks (KfW / EIB)
- Financing Requirements - Risk Assessment / Due Diligence
- Security Package / Share Pledge

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